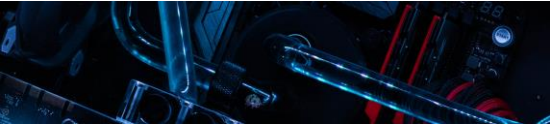


Cisco Collaboration Spending Check



Scope

We work with your stakeholders to help identify and reduce the endless complexities of CapEx Vs OpEx licensing models so the Business better understands how software licences are being consumed financially.

Benefits/Outcomes

We begin this consulting engagement by helping you understand the changes involved when transitioning from a CapEx to an OpEx model. From there, we review the current licensing, features, usage, and trends. This enables us to build a bespoke spending model for your organisation, giving you plenty of time to budget before the change happens.

For those already on the OpEx model, this serves as a billing and usage review to help avoid future costs. We align and compare what has 'been purchased' with 'what's being used regularly' to find opportunities where unnecessary spending can be reduced.

Assumptions

- Customer will provide Tesrex consultants with unmetered and unrestricted administrative access to the customer's licensing portals
- Customer will provide all existing documentation pertaining to the existing licensing consumption.
- All work will be delivered remotely with a follow up meeting detailing Tesrex's findings and advice.
- No change within the Licensing portals will be made unless agreed upon to further advance the projects intended requirement.
- No additional license feature sets will be enabled or disabled unless agreed upon by the customer.

Deliverables

- Initiate Kick-off meeting with customer to further understand the existing Licensing models, consumption and concerns.
- Perform an assessment of the current licensing utilisation to identify any existing pitfalls so we can uncover any miss understandings around licensing adoption. This may be cloud, hybrid or on prem within Cisco's portfolio of products.
- Provide a tailor-made comprehensive report forecasting the current licensing expenditure vs savings with a Flex True Forward scheme for the future.
- Completed report in a maximum 3 working days.

Cost

Webex with one integration: £2000

Webex with two integrations: £3000

Webex with three integrations: £4000

Get an email quote

If you are interested in Webex, please don't hesitate to let us know. You can either request an email quote that is personalised to what you need, or you can arrange a call with a member of our team. Please choose an option below:

Email quote

Arrange call

About Tesrex

We're a team of Cisco specialised IT consultants and solution providers based in London. Our goal is to accelerate the adoption of next-generation technologies in the organisations we work with. Everything we do at Tesrex comes down to our ethos; Design. Deliver. Nurture. This core ethos shapes every experience our clients have while working with us.

As a company, our roots first sprouted in San Francisco, USA before we started working in the UK in 2016. Since then we have built a highly-skilled team with diverse knowledge so we can efficiently solve any challenge a customer presents to us and exceed expectations.

Want to talk? Reach out!

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